



## Tenant Representation Services

When looking for tenant representation services, Swisher Commercial is the smart choice. We can find the optimal location for your business and assist with lease negotiations, renewals and/or expansions. With a Swisher Commercial broker dedicated to your commercial real estate search, we expect to widen your options and ease the negotiation/lease process.

### SERVICES

- Review client space requirements (e.g. size, location, budget, zoning requirements, etc.)
- Survey market for potential properties by tapping into broker's knowledge of on and off market listings and upcoming opportunities
- Provide comparison reports and coordinate showings of qualified properties that interest the client
- Submit requests for proposals to landlords/owners of the most qualified properties
- Assist clients with review and analysis of responses to proposals and selection of the property that best suits the client's needs and budget
- Negotiate lease terms
- Coordinate space planning



As a broker-owned company, Swisher Commercial is uniquely structured to foster the long-term relationships that produce results. We recognize that our clients' success is the measure of our own success. We have well established, trusting relationships with clients and with lending institutions, governmental agencies and service firms. For over 50 years, Swisher agents have played an active role in civic affairs, professional associations, and charitable organizations. The perspective and insight gained from this involvement has been invaluable in providing the highest quality counsel to clients and has earned the respect and recognition of the community at large.

The Swisher team includes brokers that are highly experienced in navigating specific property types. To get to know our team, visit [www.swishercommercial.com/swisherconnect](http://www.swishercommercial.com/swisherconnect). To speak with a broker, call our office at (734) 663-0501 or email us at [info@swishercommercial.com](mailto:info@swishercommercial.com).

**Commercial real estate is our business.  
Building relationships is our priority.**