



## Buyer's Broker Services

Swisher Commercial has serviced local, national and international clients for five decades. Having successfully closed thousands of transactions across the Michigan market, Swisher's reach demonstrates that it can service clients wherever their needs take them.

**When Swisher Commercial provides buyer representation services, your commercial real estate opportunities grow.**

Buyer representation services may include, but are not limited to:

Providing a market analysis identifying potential properties based on an assessment of the buyer's needs and preferences.



Develop a list of potential sale opportunities, including on and off market properties. Coordinate property showings and introductions.

Acting as a fiduciary to the buyer, your broker will prepare a real estate purchase agreement and will assist in negotiating the price and terms of the transaction.



Swisher Commercial can assist in navigating the due diligence process including:

- Building inspections
- Environmental inspections
- Utilities
- Title work
- Review of existing leases / estoppel
- Review of easements affecting the property and local zoning ordinances
- Appraisal
- Guidance with municipalities



As a broker-owned company, Swisher Commercial is uniquely structured to foster the long-term relationships that produce results. We recognize that our clients' success is the measure of our own success. We have well established, trusting relationships with clients and with lending institutions, governmental agencies and service firms. For over 50 years, Swisher agents have played an active role in civic affairs, professional associations, and charitable organizations. The perspective and insight gained from this involvement has been invaluable in providing the highest quality counsel to clients and has earned the respect and recognition of the community at large.

To speak with a broker about your real estate needs, call our office at (734) 663-0501 or email us at [info@swishercommercial.com](mailto:info@swishercommercial.com).